

sentec.



Sentec is a Swiss medical device company headquartered in the Basel area. We develop, manufacture and market products for noninvasive patient monitoring.

Learn more about us – watch our company video:
<https://youtu.be/oMSD9QspHbE>



We are looking for a

Regional Sales Manager Switzerland (f/m)

Key tasks

- Meet agreed annual regional sales targets
- Initiate and manage local product trainings for customers
- Initiate and manage regional marketing support plans
- Build a loyal network of key customers and reference centers
- Present new technology to adopters
- Manage daily requests of your customers

Our offer

- Engagement in a growing Swiss medical device company
- Represent a market leading product with clear clinical benefits
- Become the voice of the market to influence our innovative product portfolio plans
- Flat hierarchy and short decision processes

Your profile

- Clinical background in nICU, ICU, or Respiratory
- Several years of sales experience with respiratory care products, patient monitoring or other critical care products / concepts is mandatory
- Proven track record within the targeted market segments selling capital equipment and related consumables / supplies
- High energy level, can cope with 70% – 80% travel time
- Fluent in German and French or German and Italian
- Familiar with MS Office Suite, including MS Dynamics 365

We looking forward to get in touch with you! Please send your complete application documents to jobs@sentec.com

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