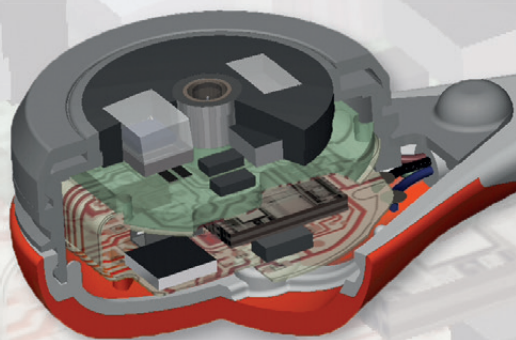


sentec.



Sentec - a „deeptech“ company - develops, manufactures and sells non-invasive, digital sensor systems to specialized departments in hospitals worldwide.

Learn more about us - watch our company video:
<https://youtu.be/oMSD9QspHbE>



Company Video

We are looking for an

International Sales Manager – Greater China (f/m)

Key tasks

- Develop and execute sales strategies and initiatives to meet or exceed annual objectives
- Establish and manage strong distribution channels in assigned geography
- Recommend and implement distribution changes as needed to meet sales and growth expectations
- Work in collaboration with Clinical Application Specialist to successfully develop customer interest and adoption of the Sentec technology
- Objectively review & develop new territories and market applications
- Cooperate with Regulatory Affairs
- Prepare and submit forecasts by revenue and product / units

Our offer

- Meaningful activity on products that enable a personalized therapy for patients
- Flat hierarchy, short decision-making processes, interdisciplinary collaboration
- Opportunity to contribute and develop your skills in an agile company

Your profile

- A minimum of 5 years International Medical Device Sales expertise
- Proven track record within noninvasive patient monitoring
- Residing within China
- English business proficiency and fluent in Chinese

We are looking forward to get in touch with you! Please send your application documents to jobs@sentec.com.

Sentec AG, Frau Corinne Gueldali, Human Resources, Ringstrasse 39, 4106 Therwil, Switzerland, Tel +41 61 726 97 66
www.sentec.com