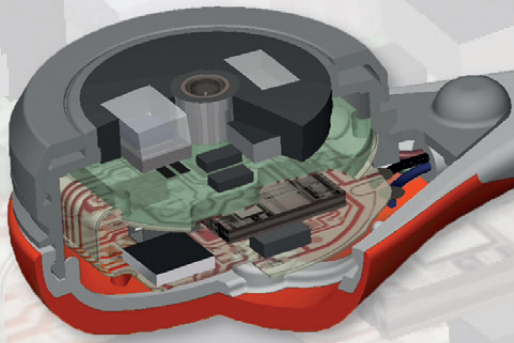


sentec.



Sentec – a „deeptech“ company – develops, manufactures and sells non-invasive, digital sensor systems to specialized departments in hospitals worldwide.

Learn more about us – watch our company video:
<https://youtu.be/oMSD9QspHbE>



Company Video

We are looking for a

Sales & Commercial Operations Specialist (f/m)

To join our faced-paced, high-growth International team bring to market products that have a profound impact on patient's lives.

Sentec is poised for exceptional growth due to our impressive product vitality and fresh commercial structure. As the Sales & Commercial Operations Specialist you will empower our sales team to deliver growth by providing the key data and tools required to manage their opportunities and their activities.

Key tasks

- Sales Reporting: Overall ownership of sales data and report generation.
 - Bring our business intelligence platform to life by creating reports that enable fact-based decision making
 - Collect, analyse and evaluate data to report actionable insights to the sales and marketing teams
 - Develop reports and dashboards for our business leadership
- CRM: Overall ownership of the CRM platform for the International team.
 - Together with our U.S. and IT team, shape how our sales team uses CRM to drive sales efficiency
 - Monitor and, together with the sales leadership, enforce database maintenance (e.g. of customer data) by the field sales team

Our offer

- Part of a fast-paced, growth-oriented team
- Flat hierarchy, short decision-making processes, interdisciplinary collaboration
- Work with products that can have a profound impact on patient wellbeing
- Opportunity to grow and develop with the team

Your profile

- Bachelor's degree in business or related degree
- Three years of industry experience preferred
- Experience with Microsoft Dynamics CRM or another leading CRM platform
- Experience with Power BI or other leading business intelligence platform
- Proficient in Excel and MS Office

We are looking forward to get in touch with you! Please send your application documents to jobs@sentec.com.

Sentec AG, Frau Corinne Gueldali, Human Resources, Ringstrasse 39, 4106 Therwil, Switzerland, Tel +41 61 726 97 66