

Our Purpose & Who we Are:

At Sentec we aim to improve the lives of patients by advancing respiratory monitoring solutions to provide clinicians the continuous insight they need to guide care and – most importantly – improve patient outcomes.

Job Description:

Sentec seeks an energetic **Finance/Sales Analyst** to partner with the Finance team and Sales team to support the global sales reporting and analytics and to provide in-depth revenue and sales performance analytics to assist leadership in growing the business. In addition to supporting business analytics and reporting needs, the Analyst will also be responsible for working cross functionally with all departments to enable data driven decisions.

Essential Duties and Responsibilities:

- Collect, analyze, evaluate data to report actionable insights to the sales and marketing teams.
- Provide analytical support required for the development and tracking of sales programs, plans and objectives.
- Collect and analyze data to evaluate performance to monthly and annual sales goals, quotas, and forecast; provide explanations for variances to forecasts.
- Proactively monitor sales and margin data looking for trends, anomalies, and other insights.
- Support process improvement initiatives and developing actionable reports and dashboards for sales and marketing leadership.
- Provide customized reporting and recommendations in support of ongoing strategic initiatives.
- Ability to coordinate and manage simultaneous data analysis requests of varying size and scope.
- Assist with specific projects and initiatives, such as system updates and business process improvements.
- Generate ad hoc reporting for Sales & Marketing.

Qualifications/ Education:

- Bachelor's degree in accounting, finance, or related business degree is required.
- 2 plus years of industry experience preferred.
- Proficient in Excel and MS Office
- Detail-oriented personality.



Preferred skills:

- Experience with Microsoft Dynamics NAV/Business Central, Microsoft Dynamics CRM
- Experience with Power BI, or Tableau a plus.
- Must have excellent analytical skills, with very strong attention to detail.
- Ability to work both independently and in a collaborative team setting.
- Ability to work within and meet all deadlines while executing on multiple deliverables.
- Proven ability to set and meet ambitious deadlines, handle numerous multifaceted financial matters, and see projects through to conclusion.
- Strong written and verbal communication skills.

To apply, send your resume and cover letter to Liza at jobs.us@sentec.com

Sentec Inc. is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability or protected veteran status.

