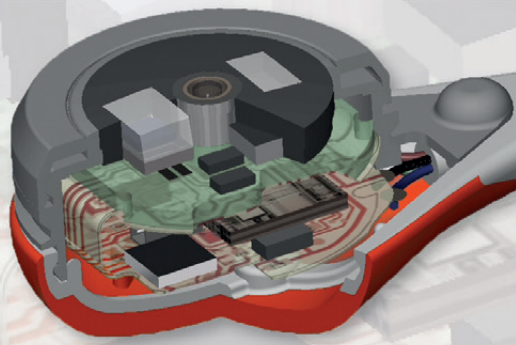


sentec.



Sentec - a „deeptech“ company - develops, manufactures and sells non-invasive, digital sensor systems to specialized departments in hospitals worldwide.

Learn more about us - watch our company video:
<https://youtu.be/oMSD9QspHbE>



Company Video

We are looking for a

Territory Sales Manager UK (f/m)

Key tasks

- Achieve regional sales budget
- Build and expand a loyal reliable network of KOL's and reference centers
- Create early adopters (new technology)
- Manage direct end user sales (targets, pricing, marketing plans)
- Initiate & manage local product trainings
- Perform high impact product launches
- Initiate & manage regional marketing and education programs

Our offer

- Meaningful activity on products that enable a personalized therapy for patients
- Flat hierarchy, short decision-making processes, interdisciplinary collaboration
- Opportunity to contribute and develop your skills in an agile company

Your profile

- A minimum of 5 years of sales experience years with respiratory care products, patient monitoring or other neonatal care products / concepts is mandatory
- Clinical background in NICU, ICU, or Respiratory desirable
- Proven track record within the targeted market segments selling capital equipment and related consumables / supplies
- Familiar with MS Office Suite, including MS Dynamics 365
- High energy level, can cope with 70% - 80% travel time
- Located in Greater Birmingham area
- Fluent in English

We are looking forward to get in touch with you! Please send your application documents to jobs@sentec.com.

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www.sentec.com