

sentec.



Sentec - a „deeptech“ company - researches, develops, manufactures and sells non-invasive, digital sensor systems to specialized departments in hospitals worldwide.

Learn more about us - watch our company video:
<https://youtu.be/oMSD9QspHbE>



Company Video

For our subsidiary in Australia we are looking for a

Clinical Product Sales Specialist (f/m/d)

Key tasks

- Establishing and continuously developing customer partnerships with clinical, and technical decision makers in both the public and private healthcare market segments.
- Building on best practices to drive clinical success.
- Facilitating clinical training/group presentations and supporting product trials.
- KOL engagement and development activities across ANZ.
- Develop in-depth product and market knowledge to deliver clinical and technical value propositions.
- Manage assigned sales territory (VIC/TAS) to achieve agreed revenue targets and outcomes.

Our offer

- Meaningful activity on products that enable a personalized therapy for patients
- Flat hierarchy company structure with short decision-making processes and interdisciplinary collaboration
- Opportunity to contribute and develop your skills in an agile company

Your profile

- Bachelor's Degree or similar level of education in nursing, respiratory, or medical field
- Proven success of sales within the MedTech industry (NICU/ICU environment preferred)
- Knowledge of Australian medical / hospital markets NICU/ICU
- Experience training/educating healthcare professionals
- Unrestricted motor vehicle licence
- Full Australian working rights
- Based in Melbourne

We are looking forward to get in touch with you! Please send your complete application documents to jobs@sentec.com.

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www.sentec.com