

**Sentec** is a deep tech company who develops, manufactures and sells non-invasive, digital sensor systems to specialized departments in hospitals worldwide.

# We are looking to add a **Territory Sales Manager to support the Western Australia, South Australia and Northern Australia Territory (f/m).**

### Key Tasks:

- Directly sell Sentec's highly differentiated, life-impacting products to delight customers and meet revenue targets.
- Engage KOL's and the broader clinical community, primarily from the NICU clinical area, through direct contact at hospitals or remotely (digital channels) to convince them of the proven clinical benefits of Sentec products.

#### Your Profile:

- Proven success of sales within the MedTech industry (NICU/ICU environment preferred).
- Knowledge of Australian medical / hospital markets.
- Unrestricted motor vehicle license.
- Full Australian working rights

## Our Offer:

- Flat hierarchy company structure with short decision-making processes and interdisciplinary collaboration.
- Opportunity to contribute and develop your skills in an agile company.

## To apply, send your resume to jobs.us@sentec.com





Company Video