



Who we are

SenTec is a dynamic, innovative swiss medical device company. We develop, produce and sell worldwide products for non-invasive patient monitoring.

For our US Sales and Service subsidiary in St. Louis (MI) we are searching for an experienced Sales Representative for Pennsylvania and New Jersey (f/m).

Responsibilities

- Achieve or Exceed all assigned sales quotas
- Conduct entire sales process including:
 - targeting
 - contacting
 - demonstration of our products
 - clinical trials
 - commercial offers and negotiations
- Key account management
- Maintain active relationship with Key Opinion Leaders in the territory
- Attend and participate in conventions and trade-shows

Your qualification

- Bachelors Degree or equivalent from an accredited university
- Clinical experience (Respiratory Therapist (RRT) or Registered Nurse (RN))
- Experience in acute hospital
- Sales experience with medical devices in the field of Respiratory Care and Anesthesia
- hands on mentality
- Excellent verbal and written communication skills
- Candidates must have residence in the state of PA, with preference to a major metropolitan area/suburb of

Your career with SenTec

This position is offering you the opportunity to be a key player in a fast growing international company and to develop your full professional potential. Please submit your complete application documents to: jobs@sentec.com.

SenTec Inc.
810 Sun Park Drive
Fenton, MO 63026
USA
www.sentec.com